

## **Consultant Position Description**

Des Moines, Iowa

## Primary responsibilities include:

- Developing materials related to feasibility studies, including questionnaires and preliminary case statements.
- Conducting interviews with key stakeholders and analyzing data to make informed recommendations on campaign plans.
- Serving as director and trusted adviser to clients from campaign inception to completion, including volunteer management and training.
- Creating materials related to campaigns, including case statements, prospect research, donor tracking, timelines, proposals, and agendas.
- Continually learning and advancing fundraising practice by furthering education through local and national professional associations.
- Engaging with the community and contributing to the expertise of the firm by authoring articles and leading speaking engagements on pertinent fundraising topics.

## Candidates should have:

- Demonstrated experience leading successful fundraising efforts.
- Enthusiasm for helping mission-driven organizations.
- Ability to analyze and synthesize large amounts of information.
- Exceptional written and verbal communication skills.
- Capacity to be flexible and improvise.
- Capability to think creatively and solve problems.
- Proficiency in Microsoft Office suite.

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